

MEET THE NYELSA BOARD



Trevor McEnaney, NYELSA President

Trevor is the General Manager of Knight Security Systems is a third generation, family owned company based out of Westchester County, NY. Knight Security has been in business since 1959. Trevor moved up to President of NYELSA last year and is in his second year as association President.

Jason Aurelio, NYELSA Vice-President

Jason is the General Manager of Sentry Alarms located in Binghamton, NY. Sentry Alarms was founded in 1977. Jason moved up to Vice-President of NYELSA last year and is in his second year in that position. Jason was previously Treasurer of NYELSA and before that Secretary. Jason led the Annual Conference committee in 2024. He is also Membership committee chair.



Pamela Noll, NYELSA Treasurer

Pamela is Vice President Sales & Marketing for Allied Alarm Services based in Falconer, NY. Allied Alarm Services has been in business since 1984. Pamela has been with Allied Alarm Services since 1998. Pamela became NYELSA Treasurer last year and is in her second year in that position.

Jack Doyle, NYELSA Secretary

Jack is President & CEO of Doyle Security Systems. Doyle Security Systems has multiple locations throughout New York as well as Erie, PA. Doyle Security Systems was founded in 1919. Jack represents the fifth generation of Doyle family ownership. Jack is serving in his second year as NYELSA Secretary.



New York Electronic & Life Safety Association

(formerly the New York State Electronic Security Association, Inc.)
(formerly the New York Burglar & Fire Alarm Association, Inc.)

1971 Western Avenue
PMB # 1105
Albany, NY 12203

800-556-9232 (NY)

Email: Info@NYELSA.ORG

Website: WWW.NYELSA.ORG

NYELSA Board of Directors

Officers

President	Trevor McEnaney	914-232-0003
Vice President	Jason Aurelio	607-723-2934
Treasurer	Pamela Noll	716-665-6700
Secretary	Jack Doyle	585-461-6510

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Brian Azzarella	716-673-3062
Greg DeBenedictus	845-562-4024
Jason Kenney	518-459-3993
Steve Leonardo	631-271-4000
Gary Puckhaber	585-232-1410

Committee Chairs

Conference	Jason Aurelio	607-723-2934
Dept of State Liaison	John Sperrazza	716-693-4597
Licensing & Compliance	Trevor McEnaney	914-232-0003
Membership	Jason Aurelio	607-723-2934
Presidents Council	Tom Powers	716-822-7000
Scholarship	Trevor McEnaney	914-232-0003
Webmaster	Jason Etter	800-556-9232

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Executive Director	Jason Etter	800-556-9232
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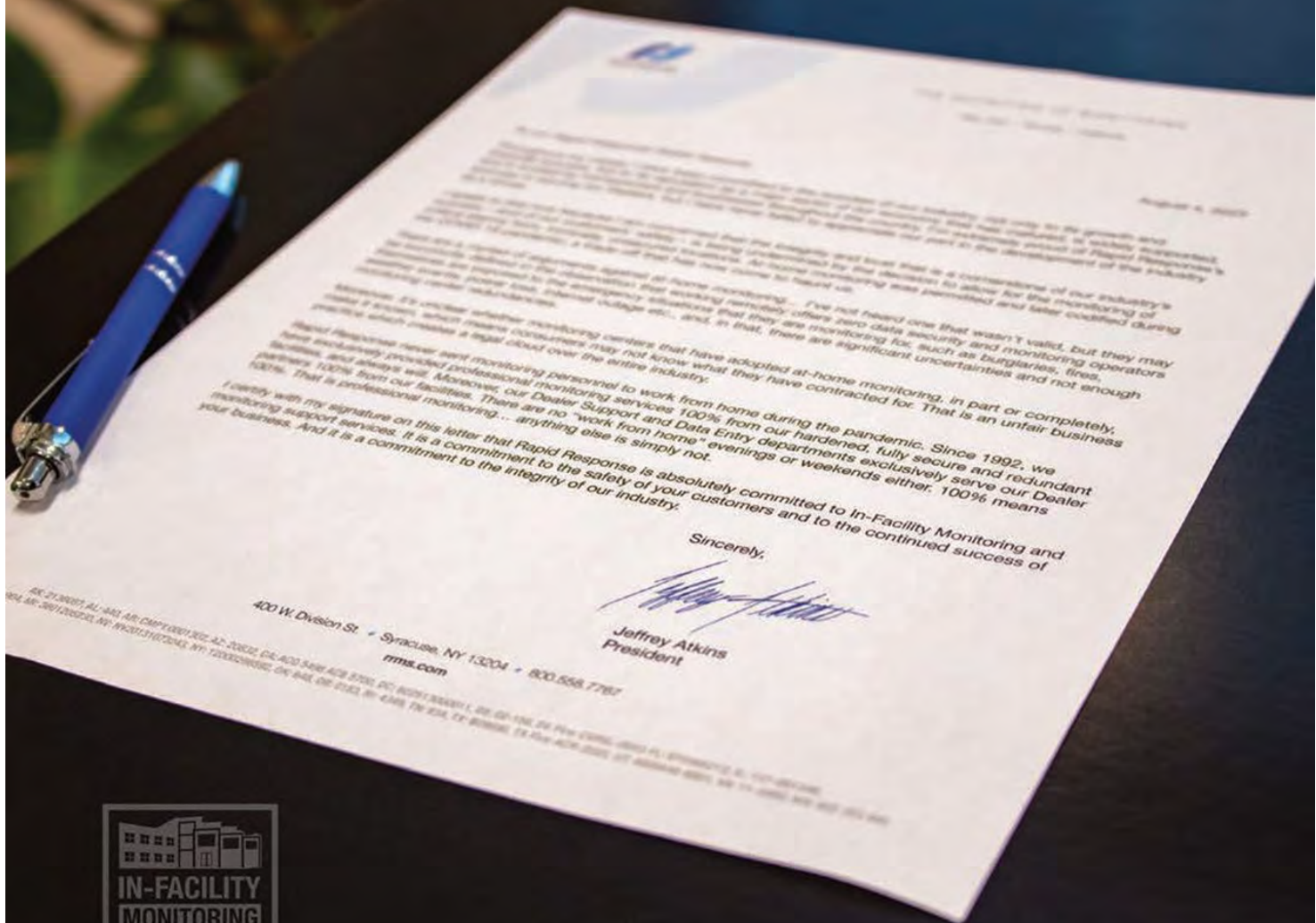
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How Joining The NYELSA Can Help Your Business...

The NYELSA is committed to supporting you in building a successful business by providing a return on your membership investment through value-added services.

Ever feel like an ant crawling through a landscape of giant competitors?

If so, consider this: The average anthill packs plenty of collective power, and when its residents gather in large numbers, they can send even the largest beast running.

For security dealers and integrators the value provided by collaborating with your industry peers - offers your business access to resources that you wouldn't be able to obtain on your own.

Membership in the NYELSA offers a range of opportunities that can lead to enhanced business relationships and, ultimately, greater success.



The summary list provided here, and detailed on the reverse side of this page is designed to help you identify your potential member value opportunities.

It is our hope that you will find the substantial benefit of membership – and decide to join the NYELSA.

Benefits of NYELSA Membership

Member Savings Program

Discounts on the products and services you are already using for your business.

NYELSA member have access to the buying power of the collective group which numerous businesses and their employees with tremendous spending clout.

We provide valuable savings programs in the many business categories including:

- Health Insurance,
- Business Insurance,
- Retirement Planning, 401K / MEP,
- Gasoline,
- Credit Card Processing,
- Payroll Processing,
- Facilities/ Maintenance & Operations,
- Office Supplies,
- Shipping,
- Technology,
- Telecommunications,
- Uniform Services,
- Wireless Services,
- and more.



Plus, consumer discounts are also available as an extended benefit you can provide for your family AND staff members...

Industry Insurance Program

Discounted access to an industry owned insurance program offering coverage for G.L., E&O, and Cyber coverage.



Peer-to-peer Networking

Regularly scheduled In-person and virtual membership meetings, AND an annual membership conference.

- Regional In-person Membership Meetings
- Virtual (Zoom Video) Membership Meetings
- Annual Membership Conference, with vendor exhibits, seminars sessions, social activities and membership meeting and elections...

Industry Legal Services

"Member" access to industry specific legal services and contracts.

Public Safety Initiatives

Interact with law enforcement and the fire service through our support of SIAC.

Supporter



Security Industry Alarm Coalition

Industry Watchdog

Monitoring nationally, statewide and locally for legislation and ordinances of concern to dealers and integrators.

Industry Training Courses

Instructor led classroom, virtual and online courses designed by the industry, for your technical, sales and business staff.

COURSES | Technical

- Certified Alarm Technician Level 1
- Electronic Access Control
- Advanced Intrusion Systems
- Troubleshooting, Service and Maintenance
- Video System Technologies
- Residential Fire Alarm
- Fire Alarm Installation Methods
- Professional Fire Alarm Design
- Life Safety Code
- International Building Code

COURSES | Non-Technical

- Security Sales Essentials
- Understanding Electronic Security Systems

CERTIFICATIONS

- Alarm Technician Level 1 and 2
- Video Technician and Systems Specialist
- Systems Integrator (CSI or CSSI)
- Service Technician
- Intrusion Technician Level 2
- Residential Fire Alarm Inspector
- Fire Alarm Technician Level 2 & 3
- Security Salesperson



NYELSA Is Seeking Volunteers

The New York Electronic & Life Safety Association (NYELSA) represents the interests of the New York Electronic Life & Security Industry. The NYELSA is the premier and only state wide trade association for the New York Alarm Industry.

The NYELSA represents Security Alarm Companies, Manufacturers, and Distributors that do business in the State of New York.

As a volunteer led trade association, NYELSA is always looking for volunteers with a passion for security and life safety.

If you either own or work for an NYELSA member company in New York and are interested in being involved, we want to hear from you!



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★★★★
NYELSA
New York Electronic & Life Safety Association
Mark Your Calendar



2025 Annual Conference

Turning Stone Casino & Resort, Verona (Syracuse), NY
August 13 - 14, 2025



Visit www.NYELSA.org for updates and details

Industry Happenings

Industry Calendar

NJELSA Annual Symposium

March 19 - 21, 2025

Harrah's Resort, Atlantic City, New Jersey

ISC West

March 31 - April 4, 2025

Venetian Expo, Las Vegas, Nevada

ISC West is the security industry's premier international tradeshow. This can't-miss event brings together professionals from across the physical security and cybersecurity landscape to showcase the latest technologies driving the future of security.

SIA Education @ ISC: March 31 - April 3, 2025

Exhibit Hall: April 2 - April 4, 2025

Learn and evaluate the latest technologies and solutions from 700+ exhibiting companies, network with peers at our special industry events, and enhance your knowledge with our expanded SIA Education @ ISC Program.

New 2025, ISC West has added an extra day of education creating a 4-Day SIA Education@ ISC Passport Program!

NYELSA Training Calendar

2025 Round I

February 12-14, 2025

Level One Certified Alarm Technician

February 19-21, 2025

Advanced Intrusion Systems

March 5-7, 2025

Fire Alarm Installation Methods

March 19-21, 2025

Troubleshooting, Service, and Maintenance

Visit the NYELSA.ORG website for more details and to register. The full calendar and registration form or also available in this newsletter on pages 10 and 11.

What's Inside the Security Signal

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Training & Schedule - p. 9-10

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IMPORTANT UPDATES FROM FinCEN

Corporate Transparency Act Reporting Requirements Back in Effect with Extended Reporting Deadline; FinCEN Announces Intention to Revise Reporting Rule

Following the February 18, 2025, decision by the U.S. District Court for the Eastern District of Texas in Smith, et al. v. U.S. Department of the Treasury, et al., 6:24-cv-00336, the Financial Crimes Enforcement Network (FinCEN) has announced that beneficial ownership information (BOI) reporting requirements under the Corporate Transparency Act are back in effect, with a new deadline of March 21, 2025 for most companies.

FinCEN has also announced that it will assess its options to further modify deadlines, while prioritizing reporting for those entities that pose the most significant national security risks. FinCEN intends to initiate a process this year to revise the BOI reporting rule to reduce burden for lower-risk entities, including many U.S. small businesses.

FinCEN Not Issuing Fines or Penalties in Connection with Beneficial Ownership Information Reporting Deadlines

Immediate Release: February 27, 2025

WASHINGTON—Today, FinCEN announced that it will not issue any fines or penalties or take any other enforcement actions against any companies based on any failure to file or update beneficial ownership information (BOI) reports pursuant to the Corporate Transparency Act by the current deadlines. No fines or penalties will be issued, and no enforcement actions will be taken, until a forthcoming interim final rule becomes effective and the new relevant due dates in the interim final rule have passed. This announcement continues Treasury's commitment to reducing regulatory burden on businesses, as well as prioritizing under the Corporate Transparency Act reporting of BOI for those entities that pose the most significant law enforcement and national security risks.

No later than March 21, 2025, FinCEN intends to issue an interim final rule that extends BOI reporting deadlines, recognizing the need to provide new guidance and clarity as quickly as possible, while ensuring that BOI that is highly useful to important national security, intelligence, and law enforcement activities is reported.

FinCEN also intends to solicit public comment on potential revisions to existing BOI reporting requirements. FinCEN will consider those comments as part of a notice of proposed rulemaking anticipated to be issued later this year to minimize burden on small businesses while ensuring that BOI is highly useful to important national security, intelligence, and law enforcement activities, as well to determine what, if any, modifications to the deadlines referenced here should be considered.

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Rapid Response Monitoring	800-558-7767
Security America Insurance	866-315-3838
Security Industry Alarm Coalition	972-377-9401
Stanley Security (SentryNet)	800-932-3304

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The New York Electronic &
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NYELSA / NTS TRAINING

NYELSA 2025 "Virtual" Training Course Schedule(s)

Course Part	81 Hour Security / Fire Alarm Installer License Course	Course Dates
Part 1	Level One Certified Alarm Technician	February 12 - 14 April 23 - 25 June 18 - 20 October 8 - 10
Part 2	Advanced Intrusion Systems	February 19 - 21 May 7 - 9 July 9 - 11 October 22 - 24
Part 3	Fire Alarm Installation Methods	March 5 - 7 May 21 - 23 July 23 - 25 November 5 - 7
Part 4	Troubleshooting, Service & Maintenance	March 19 - 21 June 4 - 6 August 6 - 8 November 19 - 21

Month	Continuing Education Courses (non-license related)	Course Dates
September	Residential Fire Alarm	September 4
CALL	Video System Technology	CALL
CALL	Electronic Access Control	CALL
October	Professional Fire Alarm Design	October 16 - 17

Additional course topics available. Private classes available for 10+

Understanding the NYS Security / Fire Alarm Installer License Requirements:

Need for license: An individual, firm, company partnership or corporation must be licensed if it installs, maintains or services alarm systems, including, but not limited to, such items as detectors, control devices and alarm communication systems, conduits and associated wires of alarm systems; or if it holds itself out to the public as being able to do so. **This shall include, but not be limited to,** selling alarm systems to consumers when the installation, maintenance or servicing of the alarm system will be subcontracted to or otherwise performed by another;

A **security and fire alarm installers license is required for the installation, maintenance or servicing** of a closed circuit television system (CCTV), or video surveillance system, if such system is used, either full-time or part-time, for the detection or monitoring of intrusion, break-in, theft, movement, sound or fire; and electrical entry systems which detect and/or provide notification of intrusion, break-in, theft, movement, sound or fire regardless of the number of entry points.

Who Should Attend? *Technicians, service personnel, installation personnel, sales staff, and business owners.*



(800) 556-9232

Email: info@nyelsa.org

Website: NYELSA.ORG

Registration Form on other side



12/1/24



New York Electronic & Life Safety Association

APPLICATION FOR NYELSA MEMBERSHIP

(Please print or type)

Regular Member

Regular Applicant Member

Associate Member

COMPANY INFORMATION

Company Name: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: (_____) _____

Website: _____

NY Alarm License #: _____

Year Company Started: _____ Total Number of Other Locations: _____ (Attach list on separate sheet)

COMPANY CONTACT

Designated Voting Rep: _____ Title: _____

Email: _____

- **Regular Member:** shall have as its major activity in the electronic security industry, the installation, servicing or monitoring of burglar alarms, fire alarms, supervisory systems, and other electronic security systems; and holds a current New York State Alarm License as per Article 6D of the General Business Law of New York State.
- **Regular Applicant Member:** shall have as its major activity in the electronic security industry, the installation, servicing or monitoring of burglar alarms, fire alarms, supervisory systems, and other electronic security systems; and is currently completing the process or applying for a New York State Alarm License as per Article 6D of the General Business Law of New York State.
- **Associate Member:** shall have as its major activity in the electronic security industry, the business of manufacturing, distributing, supplying products or services generally used by the members of the Association.

MEMBERSHIP DUES = \$295.00 per year * ASSOCIATE MEMBERSHIP DUES = \$395.00 per year

* Regular Membership Dues are based on applicant location. Companies with multiple NY locations are encouraged to apply for membership for each NY branch location.

Applicant agrees to abide by all by-laws & code of ethics as adopted by the membership of the NYELSA.

Payment Type:	Master Card	VISA	American Express	Check Payable to NYELSA _____
Card #:	_____			Expiration Date: _____
Card Holder Name:	_____	Card Security Code:	_____	Card Zip Code: _____
Card Holders signature:	_____			

Please submit this application and first full year dues payment to the NYELSA at the address listed below.

Membership is not transferable. Dues are not refundable. Membership is based on a calendar year (January 1 thru December 31). New members joining throughout the year will receive a pro-rated credit of their dues applied towards the subsequent year's dues renewal.

1971 Western Avenue - PMB # 1105, Albany, NY 12203
(800) 556-9232 • info@nyelsa.org

NYELSA 2025 Training Course Registration Form

Enter ## of Students Registering	Course Name	Course Dates <i>(circle selected date)</i>	NYELSA Member Price	Non - Member Price	TOTAL COURSE FEES
	Level One Certified Alarm Technician	February 12 - 14	\$395.00	\$495.00	
		April 23 - 25	\$395.00	\$495.00	
		June 18 - 20	\$395.00	\$495.00	
		October 8 - 10	\$395.00	\$495.00	
	Advanced Intrusion Systems	February 19 - 21	\$395.00	\$495.00	
		May 7 - 9	\$395.00	\$495.00	
		July 9 - 11	\$395.00	\$495.00	
		October 22 - 24	\$395.00	\$495.00	
	Fire Alarm Installation Methods	March 5 - 7	\$395.00	\$495.00	
		May 21 - 23	\$395.00	\$495.00	
		July 23 - 25	\$395.00	\$495.00	
		November 5 - 7	\$395.00	\$495.00	
	Troubleshooting, Service & Maintenance	March 19 - 21	\$395.00	\$495.00	
		June 4 - 6	\$395.00	\$495.00	
		August 6 - 8	\$395.00	\$495.00	
		November 19 - 21	\$395.00	\$495.00	
	81 Hour Security / Fire Alarm Installer License Course "Bundle"	February - March	\$1,495.00	\$1,895.00	
		April - June	\$1,495.00	\$1,895.00	
		June - August	\$1,495.00	\$1,895.00	
		October - November	\$1,495.00	\$1,895.00	
	Residential Fire Alarm	September 4	\$275.00	\$375.00	
	Video System Technology	CALL	\$375.00	\$475.00	
	Electronic Access Control	CALL	\$375.00	\$475.00	
	Professional Fire Alarm Design	October 16 - 17	\$375.00	\$475.00	

= Total # of Students

Total Course Fees =

Contact: _____	Student Name: _____
Email: _____	Student Email: _____
Phone: _____	Student Phone: _____
Company: _____	
Address: _____	
City: _____	State: _____ Zipcode: _____
Payment Type: Check () <i>Payable to NYELSA</i> Master Card () Visa () Amex ()	
Credit Card #: _____	
Expiration: _____	Sec. Code: _____ Zip Code: _____
Signature: _____	
<p>One form per student or provide a sheet with student info. You may register online or scan and email this form.</p> <p>NYELSA - 1971 Western Avenue PMB#1105, Albany, NY 12203 (800) 556-9232 info@nyelsa.org www.NYELSA.org</p>	